



REPORT OF INDEPENDENT AUDITORS  
AND CONSOLIDATED FINANCIAL STATEMENTS

**AMERICA'S CHRISTIAN CREDIT UNION**

March 31, 2020 and 2019

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## **Report of Independent Auditors**

Members of the Supervisory Committee and  
Board of Directors  
America's Christian Credit Union

### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of America's Christian Credit Union (Credit Union), which comprise the consolidated statements of financial condition as of March 31, 2020 and 2019, and the related consolidated statements of income and comprehensive income, members' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of America's Christian Credit Union as of March 31, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*Moss Adams LLP*

Spokane, Washington  
June 30, 2020

**America's Christian Credit Union**  
**Consolidated Statements of Financial Condition**

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**ASSETS**

	March 31,	
	2020	2019
Cash and cash equivalents	\$ 86,864,358	\$ 73,980,297
Other investments	1,875,270	1,736,485
Federal Home Loan Bank (FHLB) stock, at cost	1,134,500	1,101,700
Loans receivable, net of allowance for loan losses of \$2,872,721 and \$3,244,529 in 2020 and 2019, respectively	298,582,934	282,299,500
Accrued interest receivable	1,187,010	1,122,192
Premises and equipment, net	13,683,113	13,613,070
Share insurance deposits	2,702,091	2,729,680
Credit Union-owned life insurance	17,329,752	16,824,289
Other assets	3,162,294	2,248,986
	\$ 426,521,322	\$ 395,656,199

**LIABILITIES AND MEMBERS' EQUITY**

**LIABILITIES**

Members' share and savings accounts	\$ 367,873,183	\$ 342,371,569
Borrowed funds	9,750,000	6,500,000
Deferred compensation payable	2,373,096	2,089,561
Accrued expenses and other liabilities	2,061,464	2,204,911
	382,057,743	353,166,041

**COMMITMENTS AND CONTINGENCIES (Notes 6 and 11)**

**MEMBERS' EQUITY**

Regular reserve	7,558,165	7,558,165
Undivided earnings	36,905,414	34,931,993
	44,463,579	42,490,158
	\$ 426,521,322	\$ 395,656,199

## America's Christian Credit Union

### Consolidated Statements of Income and Comprehensive Income

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	Years Ended March 31,	
	2020	2019
Interest income		
Loans to members	\$ 15,543,930	\$ 14,289,299
Investment securities and cash equivalents	1,798,186	1,482,681
Total interest income	17,342,116	15,771,980
Interest expense		
Members' share and savings accounts	3,952,698	2,828,893
Borrowed funds	174,267	105,273
Total interest expense	4,126,965	2,934,166
Net interest income	13,215,151	12,837,814
Provision for loan losses	799,647	667,912
Net interest income after provision for loan losses	12,415,504	12,169,902
Noninterest income		
Fees and charges	3,217,251	4,880,938
Interchange income	823,037	62,372
Other noninterest income	1,869,551	2,567,036
Total noninterest income	5,909,839	7,510,346
Noninterest expense		
Compensation and benefits	8,915,939	8,614,668
Operations	2,587,009	2,398,336
Professional and outside services	2,363,111	2,897,988
Occupancy	1,145,736	1,100,552
Educational and promotional	852,332	709,857
Other expense	487,795	375,478
Total noninterest expense	16,351,922	16,096,879
Net income	\$ 1,973,421	\$ 3,583,369
Comprehensive income	\$ 1,973,421	\$ 3,583,369

**America's Christian Credit Union**  
**Consolidated Statements of Members' Equity**

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	<u>Total</u>	<u>Regular Reserve</u>	<u>Undivided Earnings</u>
Balance, March 31, 2018	\$ 38,906,789	\$ 7,558,165	\$ 31,348,624
Net income	<u>3,583,369</u>	<u>-</u>	<u>3,583,369</u>
Balance, March 31, 2019	42,490,158	7,558,165	34,931,993
Net income	<u>1,973,421</u>	<u>-</u>	<u>1,973,421</u>
Balance, March 31, 2020	<u><u>\$ 44,463,579</u></u>	<u><u>\$ 7,558,165</u></u>	<u><u>\$ 36,905,414</u></u>

## America's Christian Credit Union Consolidated Statements of Cash Flows

	Years Ended March 31,	
	2020	2019
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$ 1,973,421	\$ 3,583,369
Adjustments to reconcile net income to net cash from operating activities		
Depreciation	737,209	727,256
Provision for loan losses	799,647	667,912
Amortization of loan origination fees and costs, net	63,940	107,553
Amortization of loan servicing asset	70,130	60,926
Capitalization of loan servicing asset	(88,368)	(72,168)
Reduction of loan servicing asset due to loan payoffs	42,351	47,337
Loss on disposal of premises and equipment	3,111	2,335
Changes in assets and liabilities		
Accrued interest receivable	(64,818)	(25,350)
Credit Union-owned life insurance	(505,463)	(534,322)
Other assets	(869,195)	(144,372)
Accrued expenses and other liabilities	(143,447)	(380,716)
Deferred compensation payable	283,535	345,606
Net cash from operating activities	<u>2,302,053</u>	<u>4,385,366</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Increase in loans to members, net of principal collections	(20,612,844)	(29,961,825)
Increase (decrease) in NCUSIF deposit	27,589	(230,861)
Purchase of FHLB stock	(32,800)	(84,700)
Decrease in investment of		
Credit Union Service Organizations (CUSOs)	-	23,528
Proceeds from sale of loan participations	3,421,710	10,446,742
Purchase of stock in CUSOs	(138,785)	(445,000)
Purchases of premises and equipment	(810,363)	(295,811)
Net cash from investing activities	<u>(18,145,493)</u>	<u>(20,547,927)</u>



**America's Christian Credit Union**  
**Consolidated Statements of Cash Flows**

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	Years Ended March 31,	
	2020	2019
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net increase in members' share and savings accounts	25,501,614	7,999,270
Advances of borrowed funds	3,250,000	2,000,000
Net cash from financing activities	28,751,614	9,999,270
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	12,908,174	(6,163,291)
<b>CASH AND CASH EQUIVALENTS, beginning of year</b>	73,980,297	80,143,588
<b>CASH AND CASH EQUIVALENTS, end of year</b>	\$ 86,888,471	\$ 73,980,297
<b>SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION</b>		
Cash paid during the year for interest		
Dividends on members' share and savings accounts	\$ 3,952,698	\$ 2,828,893
Interest on borrowed funds	\$ 174,267	\$ 105,273
<b>NONCASH TRANSACTIONS</b>		
Assets in process of liquidation	\$ 44,113	\$ 5,909

# America's Christian Credit Union

## Notes to Consolidated Financial Statements

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### Note 1 – Summary of Significant Accounting Policies

**Nature of operations** – America's Christian Credit Union (Credit Union), formerly Nazarene Credit Union, is a state chartered credit union organized under the State of California Credit Union Act and administratively responsible to the State of California Department of Business Oversight. In April 2003, the Credit Union expanded its field of membership to include churches and church members, schools, organizations, and affiliates of all Wesleyan-based Christian denominations. The Credit Union's primary source of revenue is interest income from providing loans to its members.

A substantial portion of the Credit Union's loan portfolio is represented by real estate loans secured by real property collateral utilized by Christian organizations. It is management's belief that credit risk within the portfolio is mitigated by low loan-to-value ratios, adequate debt coverage ratios, experienced business lending management and staff, and conservative lending policies.

**Principles of consolidation** – The accompanying consolidated financial statements include the accounts of the Credit Union and its wholly owned subsidiary, ACCU Financial. ACCU Financial is a holding company Credit Union Service Organization (CUSO) created in July 2018. It was created as the parent for ShareTek, a CUSO created by ACCU to facilitate healthcare sharing financial services. All significant intercompany balances and transactions have been eliminated in consolidation.

**Use of estimates in preparing financial statements** – The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The material estimates that are particularly susceptible to significant change in the near-term relate to the determination of the allowance for loan losses.

**Cash and cash equivalents** – Cash consists of funds due from banks, corporate credit unions, and cash in vaults and on hand. For purposes of the consolidated statements of cash flows, the Credit Union considers all highly liquid debt instruments with original maturities of three months or less to be cash equivalents.

**Other investments** – Other investments are comprised of uninsured capital investments in other institutions and Credit Union Service Organizations (CUSOs). Ministry Partners is a CUSO that is authorized to issue investor debt securities, notes, and debt obligations to finance capital funding to churches and ministry organizations. PSCU is a CUSO providing payment options, fraud prevention, digital solutions, loyalty rewards, data analytics programs, and call center support to its member credit unions.

**Federal Home Loan Bank (FHLB) stock** – The Credit Union's investment in FHLB stock is carried at par value (\$100 per share), classified as a restricted security, which reasonably approximates its fair value. As a member of the FHLB system, the Credit Union is required to maintain an investment in capital stock of the FHLB in an amount equal to the greater of 1% of its outstanding member business real estate loans or 2.70% of outstanding advances from the FHLB. The Credit Union may request redemption at par value of any stock in excess of the amount the Credit Union is required to hold. Stock redemptions are at the discretion of the FHLB. The Credit Union had \$1,134,500 and \$1,101,700 in Class B stock at March 31, 2020 and 2019, respectively.

## America's Christian Credit Union Notes to Consolidated Financial Statements

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### **Note 1 – Summary of Significant Accounting Policies (continued)**

**Loans to members** – The Credit Union grants mortgage, member business, and consumer loans to members, including faith-based organizations. A substantial portion of the loan portfolio is represented by real estate loans and unsecured loans to members. A member's ability to honor their loan agreements is dependent primarily upon the economic stability of the various groups comprising the Credit Union's field of membership.

Loans the Credit Union has the intent and ability to hold for the foreseeable future are stated at unpaid principal balances, less an allowance for loan losses and net deferred loan origination fees and costs. Interest on loans is recognized over the term of the loan and is generally calculated using the simple-interest method on principal amounts outstanding.

The accrual of interest on loans is discontinued at the time a loan is 90 days delinquent. Consumer loans are typically charged off no later than 180 days past due. Loans may be charged off at an earlier date if collection of principal or interest is considered doubtful. Past due loan status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged off at an earlier date if management believes, after considering economic conditions, business conditions, and collection efforts, that collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Loan fees and certain direct loan origination costs are deferred, and the net fee or cost is recognized as an adjustment to interest income using the straight-line method, which approximates the interest method over the contractual life of the loans, adjusted for estimated prepayments based on the Credit Union's historical prepayment experience.

**Allowance for loan losses** – The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The Credit Union's allowance for loan losses is that amount considered adequate to absorb probable losses in the portfolio based on management's evaluations of the size and current risk characteristics of the loan portfolio. Such evaluations consider prior loss experience, the risk rating distribution of the portfolios, the impact of current internal and external influences on credit loss, and the levels of nonperforming loans.

# America's Christian Credit Union

## Notes to Consolidated Financial Statements

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### Note 1 – Summary of Significant Accounting Policies (continued)

General allowances are established for loans that can be grouped into pools based on similar characteristics. In this process, general allowance factors are based on an analysis of historical charge-off experience and expected losses given default derived from the Credit Union's internal risk rating process. These factors are developed and applied to the portfolio in terms of loan type. The qualitative factors associated with the allowances are subjective and require a high degree of management judgment.

Specific allowances for loan losses are established for large or restructured impaired loans on an individual basis as required by the accounting by creditors for impairment of a loan. The specific allowances established for these loans are based on an analysis of the most probable source of repayment, including the present value of the loan's expected future cash flow, the loan's estimated market value, or the estimated fair value of the underlying collateral.

**Troubled debt restructurings (TDRs)** – Loans may occasionally be restructured due to economic or legal reasons relating to the borrower's financial condition by granting a concession in an attempt to protect the investment. Examples of such concessions include extending the maturity date(s), providing a lower-than-market interest rate that would normally not be available for a transaction of similar risk, or allowing for interest only payments for a specified period of time. This generally occurs when the financial condition of the borrower needs to be given temporary or permanent relief from the original contractual terms of the loan. A loan restructured in a TDR is an impaired loan and is accounted for as such.

**Transfers of financial assets** – Transfers of an entire financial asset, a group of entire financial assets, or a participating interest in an entire financial asset are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when: (1) the assets have been isolated from the Credit Union; (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets; and (3) the Credit Union does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return financial assets.

**Off-balance sheet credit related financial instruments** – In the ordinary course of business, the Credit Union has entered into commitments to extend credit. Such financial instruments are recorded when they are funded.

**Loan servicing assets** – Servicing assets are recognized as separate assets when servicing rights are acquired through purchase or through sale of functional assets. Servicing rights resulting from the sale or securitization of loans originated by the Credit Union are initially measured at fair value at the date of transfer. The Credit Union subsequently measures each class of servicing asset using the amortization method. Under the amortization method, loan servicing rights are amortized into noninterest income in proportion to, and over the period of estimated net servicing income. The amortized assets are assessed for impairment based on the fair value annually.

## America's Christian Credit Union Notes to Consolidated Financial Statements

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### **Note 1 – Summary of Significant Accounting Policies (continued)**

Fair value is based on market prices for comparable loan servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model incorporates assumptions market participants would use in estimating future net servicing income, such as the cost to service, the discount rate, the custodial earnings rate, an inflation rate, ancillary income, prepayment speeds, and default rates and losses. These variables change periodically as market conditions and projected interest rates change, and may have an adverse impact on the value of the loan servicing asset and may result in a reduction in noninterest income.

**Premises and equipment** – Land is carried at cost. Buildings and improvements and furniture and equipment are carried at cost, less accumulated depreciation. Buildings and improvements and furniture and equipment are depreciated using the straight-line method over the estimated useful lives of the assets, which range from 3 to 40 years.

**Valuation of long-lived assets** – The Credit Union, using its best estimates based on reasonable and supportable assumptions and projections, reviews assets for impairment whenever events or changes in circumstances have indicated the carrying amount of its assets might not be recoverable. In accordance with current accounting standards, impaired assets are reported at the lower of cost or fair value. At March 31, 2020 and 2019, no assets had been written down for impairment.

**National Credit Union Share Insurance Fund (NCUSIF) deposit** – The deposit in the NCUSIF is in accordance with National Credit Union Association (NCUA) regulations, which require the maintenance of a deposit by each insured credit union in an amount equal to one percent of its insured shares. The deposit would be refunded to the Credit Union if its insurance coverage is terminated, it converts to insurance coverage from another source, or the operations of the fund are transferred from the NCUA Board. The balance of the deposit was \$2,482,091 and \$2,509,680 at March 31, 2020 and 2019, respectively.

**American Share Insurance Fund (ASI) deposit** – The deposit maintained in ASI is to provide members' shares additional insurance per account, \$100,000 for member business accounts and \$200,000 for individual accounts. The deposit would be refunded to the Credit Union if its insurance coverage is terminated, it converts to insurance coverage from another source, or the operations of the fund are transferred from the ASI Board. The balance of the deposit was \$220,000 at March 31, 2020 and 2019.

**Credit Union-owned life insurance** – The carrying amount of Credit Union-owned life insurance approximates its fair value. Fair value of Credit Union-owned life insurance is estimated using the cash surrender value, net of surrender charges.

**Members' share and savings accounts** – Members' share and savings accounts are subordinated to all other liabilities of the Credit Union upon liquidation. Interest on members' share and savings accounts are based on available earnings at the end of a dividend period and are not guaranteed by the Credit Union. Interest rates on members' share and savings accounts are set by the Board of Directors, based on an evaluation of current and future market conditions.

**Members' equity** – The Credit Union is required, by regulation, to maintain a statutory regular reserve. This reserve, which represents a regulatory restriction of retained earnings, is not available for the payment of interest.

# America's Christian Credit Union

## Notes to Consolidated Financial Statements

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### Note 1 – Summary of Significant Accounting Policies (continued)

**Income taxes** – The Credit Union is exempt by statute from federal income taxes under the provisions of Section 501 of the Internal Revenue Code (IRC) of 1954; however, the Credit Union's unrelated business income and subsidiaries are subject to federal income taxes. There were no significant income taxes for the years ended March 31, 2020 and 2019.

Accounting principles prescribe a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. The Credit Union had no unrecognized tax positions at March 31, 2020 and 2019. It is the Credit Union's policy to record any penalties or interest arising from federal or state taxes as a component of noninterest expense.

**Advertising costs** – Advertising costs are charged to operations when incurred. Advertising expense totaled \$724,668 and \$587,014 for the years ended March 31, 2020 and 2019, respectively.

**Comprehensive income** – Accounting principles generally require that recognized revenue, expenses, gains, and losses be included in net income.

**Adoption of new accounting standards** – On April 1, 2019, the Credit Union adopted ASU 2014-09 *Revenue from Contracts with Customers* and all subsequent amendments to the ASU (collectively, ASC 606), which (i) creates a single framework for recognizing revenue from contracts with customers that fall within its scope and (ii) revises when it is appropriate to recognize a gain (loss) from the transfer of nonfinancial assets, such as OREO. To determine revenue recognition for arrangements that an entity determines are within the scope of Topic 606, the Credit Union performs the following five steps: (i) identify the contract(s) with a customer; (ii) identify the performance obligations in the contract; (iii) determine the transaction price; (iv) allocate the transaction price to the performance obligations in the contract; and (v) recognize revenue when (or as) the Credit Union satisfies a performance obligation. The majority of the Credit Union's revenues come from interest income and other sources, including loans, leases, securities and derivatives, that are outside the scope of ASC 606. The Credit Union's services that fall within the scope of ASC 606 are presented within Non-Interest Income and are recognized as revenue as the Credit Union satisfies its obligation to the customer. Services within the scope of ASC 606 include Deposit service charges, debit and ATM interchange income, merchant fee income, credit card and interchange income. Refer to Note 17 – Revenue from Contracts with Customers for further discussion on the Credit Union's accounting policies for revenue sources within the scope of ASC 606.

The Credit Union adopted ASC 606 using the modified retrospective method applied to all contracts not completed as of April 1, 2019. Results for reporting periods beginning after April 1, 2019, are presented under ASC 606 while prior period amounts continue to be reported in accordance with legacy GAAP. The adoption of ASC 606 did not result in a material change to the accounting for any of the in-scope revenue streams; as such, no cumulative effect adjustment was recorded.

### Note 2 – Restrictions on Cash

The Credit Union is required to maintain balances with corporate credit unions as membership shares that are uninsured and require a notice before withdrawal. The membership share balance was \$502,703 at March 31, 2020 and 2019.

## America's Christian Credit Union Notes to Consolidated Financial Statements

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### Note 2 – Restrictions on Cash (continued)

In order to meet the liquidity needs for providing financial services to its members, the Credit Union maintains funds on deposit in various demand and investment accounts in excess of the insured deposit limits. As of March 31, 2020 and 2019, the amount of uninsured deposits and investments totaled approximately \$70,183,181 and \$59,234,118, respectively.

### Note 3 – Investments

Other investment securities at March 31 are summarized as follows:

	2020	2019
Membership capital in Alloya Corporate Credit Union	\$ 465,000	\$ 465,000
Membership capital in Catalyst Corporate Credit Union	37,703	37,703
Investment in Ministry Partners CUSO	1,053,062	924,088
Investment in PSCU CUSO	319,505	309,694
	\$ 1,875,270	\$ 1,736,485

### Note 4 – Loans to Members

The composition of loans to members at March 31 is as follows:

	2020	2019
Automobile	\$ 53,149,421	\$ 57,159,481
Consumer real estate	34,075,124	32,617,266
Consumer unsecured	13,600,399	16,622,804
Student loans	5,856,290	5,401,142
Member business - real estate	187,371,674	165,849,398
Member business - unsecured	60,169	1,212,757
Credit card	4,439,734	5,061,478
Share secured	1,985,317	471,841
Other secured	1,548,152	1,582,682
	302,086,280	285,978,849
Deferred fees	(630,625)	(434,820)
Allowance for loan losses	(2,872,721)	(3,244,529)
	\$ 298,582,934	\$ 282,299,500

The Credit Union has purchased loan participations originated by various other credit unions that are secured by commercial real estate to members of other credit unions. All of these loan participations were purchased without recourse and are secured by real property. Loan servicing functions on these loans were retained by the other credit unions.

# America's Christian Credit Union

## Notes to Consolidated Financial Statements

### Note 4 – Loans to Members (continued)

The interest rates on loans fall into the following fixed and variable components at March 31:

	2020	2019
Fixed	\$ 98,998,709	\$ 102,672,328
Variable	203,087,571	183,306,521
	<u>\$ 302,086,280</u>	<u>\$ 285,978,849</u>

The following tables summarize activity related to the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method for the years ended March 31:

	2020							
	Automobile	Consumer Real Estate	Consumer Unsecured and Student Loans	Member Business - Real Estate	Member Business - Unsecured	Credit Card	Share and Other Secured	Total
<b>Allowance for loan losses</b>								
Beginning balance	\$ 411,025	\$ 153,587	\$ 564,286	\$ 1,983,473	\$ 24,337	\$ 91,728	\$ 16,093	\$ 3,244,529
Charge-offs	(396,916)	-	(529,566)	(232,994)	-	(82,181)	(17,493)	(1,259,150)
Recoveries	14,562	-	67,505	1,262	-	4,366	-	87,695
Provision (recapture)	553,634	(3,051)	685,631	(662,656)	61,283	109,173	55,633	799,647
Ending balance	<u>\$ 582,305</u>	<u>\$ 150,536</u>	<u>\$ 787,856</u>	<u>\$ 1,089,085</u>	<u>\$ 85,620</u>	<u>\$ 123,086</u>	<u>\$ 54,233</u>	<u>\$ 2,872,721</u>
Ending balance individually evaluated for impairment	<u>\$ 175,673</u>	<u>\$ 2,486</u>	<u>\$ 329,892</u>	<u>\$ 696,665</u>	<u>\$ 21,338</u>	<u>\$ 52,662</u>	<u>\$ 37,501</u>	<u>\$ 1,316,217</u>
Ending balance collectively evaluated for impairment	<u>\$ 406,632</u>	<u>\$ 148,050</u>	<u>\$ 457,964</u>	<u>\$ 392,420</u>	<u>\$ 64,282</u>	<u>\$ 70,424</u>	<u>\$ 16,732</u>	<u>\$ 1,556,504</u>
<b>Loan receivables</b>								
Ending balance	<u>\$ 53,149,421</u>	<u>\$ 34,075,124</u>	<u>\$ 19,456,689</u>	<u>\$ 187,371,674</u>	<u>\$ 60,169</u>	<u>\$ 4,439,734</u>	<u>\$ 3,533,469</u>	<u>\$ 302,086,280</u>
Ending balance individually evaluated for impairment	<u>\$ 442,312</u>	<u>\$ 110,240</u>	<u>\$ 383,342</u>	<u>\$ 3,712,558</u>	<u>\$ 21,338</u>	<u>\$ 86,713</u>	<u>\$ 106,482</u>	<u>\$ 4,862,985</u>
Ending balance collectively evaluated for impairment	<u>\$ 52,707,109</u>	<u>\$ 33,964,884</u>	<u>\$ 19,073,347</u>	<u>\$ 183,659,116</u>	<u>\$ 38,831</u>	<u>\$ 4,353,021</u>	<u>\$ 3,426,987</u>	<u>\$ 297,223,295</u>
	2019							
	Automobile	Consumer Real Estate	Consumer Unsecured and Student Loans	Member Business - Real Estate	Member Business - Unsecured	Credit Card	Share and Other Secured	Total
<b>Allowance for loan losses</b>								
Beginning balance	\$ 127,600	\$ 61,737	\$ 272,822	\$ 2,384,250	\$ 86,351	\$ 96,887	\$ -	\$ 3,029,647
Charge-offs	(157,179)	-	(197,443)	522,767	-	(48,583)	-	119,562
Recoveries	1,233	4,183	45,197	(628,387)	-	5,182	-	(572,592)
Provision (recapture)	439,371	87,667	443,710	(295,157)	(62,014)	38,242	16,093	667,912
Ending balance	<u>\$ 411,025</u>	<u>\$ 153,587</u>	<u>\$ 564,286</u>	<u>\$ 1,983,473</u>	<u>\$ 24,337</u>	<u>\$ 91,728</u>	<u>\$ 16,093</u>	<u>\$ 3,244,529</u>
Ending balance individually evaluated for impairment	<u>\$ 157,824</u>	<u>\$ 12,636</u>	<u>\$ 214,487</u>	<u>\$ 1,436,120</u>	<u>\$ -</u>	<u>\$ 39,214</u>	<u>\$ 5,219</u>	<u>\$ 1,865,500</u>
Ending balance collectively evaluated for impairment	<u>\$ 253,201</u>	<u>\$ 140,951</u>	<u>\$ 349,799</u>	<u>\$ 547,353</u>	<u>\$ 24,337</u>	<u>\$ 52,514</u>	<u>\$ 10,874</u>	<u>\$ 1,379,029</u>
<b>Loan receivables</b>								
Ending balance	<u>\$ 57,159,481</u>	<u>\$ 32,617,266</u>	<u>\$ 22,023,946</u>	<u>\$ 165,849,398</u>	<u>\$ 1,212,757</u>	<u>\$ 5,061,478</u>	<u>\$ 2,054,523</u>	<u>\$ 285,978,849</u>
Ending balance individually evaluated for impairment	<u>\$ 393,316</u>	<u>\$ 133,905</u>	<u>\$ 258,058</u>	<u>\$ 6,564,048</u>	<u>\$ -</u>	<u>\$ 39,214</u>	<u>\$ 18,019</u>	<u>\$ 7,406,560</u>
Ending balance collectively evaluated for impairment	<u>\$ 56,766,165</u>	<u>\$ 32,483,361</u>	<u>\$ 21,765,888</u>	<u>\$ 159,285,350</u>	<u>\$ 1,212,757</u>	<u>\$ 5,022,264</u>	<u>\$ 2,036,504</u>	<u>\$ 278,572,289</u>



## America's Christian Credit Union Notes to Consolidated Financial Statements

### Note 4 – Loans to Members (continued)

The following tables summarize impaired loans by loan class as of March 31:

	2020				
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded					
Automobile	\$ -	\$ -	\$ -	\$ -	\$ -
Consumer real estate	-	-	-	-	-
Consumer unsecured and student loans	-	-	-	-	-
Member business - real estate	2,391,792	2,391,792	-	2,043,472	101,969
Member business - unsecured	-	-	-	-	-
Share and other secured	-	-	-	-	-
Credit card	-	-	-	-	-
	<u>2,391,792</u>	<u>2,391,792</u>	<u>-</u>	<u>2,043,472</u>	<u>101,969</u>
With an allowance recorded					
Automobile	442,312	442,312	175,673	638,970	26,837
Consumer real estate	110,240	110,240	2,486	177,192	8,239
Consumer unsecured and student loans	383,342	383,342	329,892	512,371	41,246
Member business - real estate	1,320,766	1,320,766	696,665	3,755,214	187,385
Member business - unsecured	21,338	21,338	21,338	21,338	1,061
Share and other secured	106,482	106,482	37,501	126,089	10,201
Credit card	86,713	86,713	52,662	95,723	5,064
	<u>2,471,193</u>	<u>2,471,193</u>	<u>1,316,217</u>	<u>5,326,897</u>	<u>280,033</u>
Total					
Automobile	442,312	442,312	175,673	638,970	26,837
Consumer real estate	110,240	110,240	2,486	177,192	8,239
Consumer unsecured and student loans	383,342	383,342	329,892	512,371	41,246
Member business - real estate	3,712,558	3,712,558	696,665	5,798,686	289,354
Member business - unsecured	21,338	21,338	21,338	21,338	1,061
Share and other secured	106,482	106,482	37,501	126,089	10,201
Credit card	86,713	86,713	52,662	95,723	-
	<u>\$ 4,862,985</u>	<u>\$ 4,862,985</u>	<u>\$ 1,316,217</u>	<u>\$ 7,370,369</u>	<u>\$ 376,938</u>

# America's Christian Credit Union

## Notes to Consolidated Financial Statements

### Note 4 – Loans to Members (continued)

	2019				
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
<b>With no related allowance recorded</b>					
Automobile	\$ -	\$ -	\$ -	\$ -	\$ -
Consumer real estate	-	-	-	-	-
Consumer unsecured and student loans	-	-	-	-	-
Member business - real estate	1,695,151	1,695,151	-	1,726,857	88,242
Member business - unsecured	-	-	-	-	-
Share and other secured	-	-	-	-	-
Credit card	-	-	-	-	-
	<u>1,695,151</u>	<u>1,695,151</u>	<u>-</u>	<u>1,726,857</u>	<u>88,242</u>
<b>With an allowance recorded</b>					
Automobile	393,316	393,316	157,824	214,956	8,985
Consumer real estate	133,905	133,905	12,636	198,204	10,267
Consumer unsecured and student loans	258,058	258,058	214,487	142,037	12,059
Member business - real estate	4,868,897	4,868,897	1,436,120	6,096,205	311,516
Member business - unsecured	-	-	-	25,094	1,704
Share and other secured	18,019	18,019	5,219	9,009	598
Credit card	39,214	39,214	39,214	38,065	3,098
	<u>5,711,409</u>	<u>5,711,409</u>	<u>1,865,500</u>	<u>6,723,570</u>	<u>348,227</u>
<b>Total</b>					
Automobile	393,316	393,316	157,824	214,956	8,985
Consumer real estate	133,905	133,905	12,636	198,204	10,267
Consumer unsecured and student loans	258,058	258,058	214,487	142,037	12,059
Member business - real estate	6,564,048	6,564,048	1,436,120	7,823,062	399,758
Member business - unsecured	-	-	-	25,094	1,704
Share and other secured	18,019	18,019	5,219	9,009	598
Credit card	39,214	39,214	39,214	38,065	3,098
	<u>\$ 7,406,560</u>	<u>\$ 7,406,560</u>	<u>\$ 1,865,500</u>	<u>\$ 8,450,427</u>	<u>\$ 436,469</u>

The following table summarizes loans on nonaccrual status by loan class as of March 31:

	2020	2019
Automobile	\$ 435,491	\$ 317,788
Consumer real estate	29,733	-
Consumer unsecured	151,140	152,872
Student loans	46,353	-
Member business - unsecured	7,743	-
Other secured	106,482	99
Credit Card	90,888	-
	<u>\$ 867,830</u>	<u>\$ 470,759</u>

**Troubled debt restructurings (TDRs)** – Loans may occasionally be restructured due to economic or legal reasons relating to the borrower's financial condition by granting a concession in attempt to protect the investment. TDRs are treated as impaired loans and as such are evaluated for specific loss reserves. As of March 31, 2020 and 2019, the Credit Union is not committed to lend additional funds to debtors whose loans have been modified.

## America's Christian Credit Union Notes to Consolidated Financial Statements

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### Note 4 – Loans to Members (continued)

The Credit Union may offer a variety of modifications to borrowers. The modification categories offered can generally be described in the following categories:

*Rate modification* – A modification in which the interest rate is changed.

*Term modification* – A modification in which the maturity date, timing of payments, or frequency of payments is changed.

*Interest-only modification* – A modification in which the loan is converted to interest-only payments for a period of time.

*Combination modification* – Any other type of modification, including the use of multiple categories above.

For the years ended March 31, 2020 and 2019, the Credit Union had approximately \$3,479,000 and \$7,072,000, respectively, of consumer, real estate, and business loans modified in troubled debt restructurings. There were no TDRs that incurred a payment default within the first 12 months of restructure as of March 31, 2020 and 2019.

The following table presents additional information on troubled debt restructures modified during the years ended March 31:

	Number of Contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
2020			
Consumer unsecured and student loans	1	\$ 19,873	\$ 19,873
Member business - real estate	2	757,509	757,509
Total	<u>3</u>	<u>\$ 777,382</u>	<u>\$ 777,382</u>
		Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
2019	Number of Contracts		
Automobile	2	\$ 68,231	\$ 68,231
Consumer unsecured and student loans	2	27,744	27,744
Member business - real estate	2	1,667,045	1,667,045
Total	<u>6</u>	<u>\$ 1,763,020</u>	<u>\$ 1,763,020</u>

# America's Christian Credit Union

## Notes to Consolidated Financial Statements

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### Note 4 – Loans to Members (continued)

**Credit quality indicators** – The Credit Union utilizes internal risk ratings for its credit quality indicators. The Credit Union categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The internal risk ratings (1) provide a basis for evaluating, monitoring, and reporting the overall quality of the loan portfolio, (2) promptly identify deterioration of loan quality and the need for remedial action, and (3) emphasize areas requiring upgrading of policies, procedures, or documentation.

The internal risk ratings are as follows:

*Pass (1–5)* – Loans in this category are nonclassified loans in which no impairment is noted. Within this category, Pass 1 loans are the Credit Union's best loans, which exhibit the least risk of default, and Pass 5 are acceptable loans but exhibit higher risk factors than the other pass categories. Pass grade loans generally have adequate cash flows, collateral support, and liquidity.

*Special Mention (6)* – A Special Mention asset has potential weaknesses that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Credit Union's credit position at some future date. Special Mention assets are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.

*Substandard 1 (7)* – A Substandard 1 asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility the Credit Union will sustain some loss if the deficiencies are not corrected; however, because of circumstances (e.g., guarantor support) are not considered impaired because collection of principal and interest per the then in place contractual terms remains a possibility.

*Substandard 2 (8)* – A Substandard 2 asset is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Assets so classified must have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility the Credit Union will sustain some loss if the deficiencies are not corrected. Loans in this category are identified as impaired and specific valuation allowance established or charge-off taken if based on the fair value of the underlying collateral or the present value of the expected future cash flows discounted at the contractual note rate are less than the principal amount of the loan.

*Doubtful (9)* – An asset classified Doubtful has all the weaknesses inherent in one classified substandard with the added characteristic the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. Loans in this category are identified as impaired and specific valuation allowance established or charge-off taken if based on the fair value of the underlying collateral or the present value of the expected future cash flows discounted at the contractual note rate are less than the principal amount of the loan.

## America's Christian Credit Union Notes to Consolidated Financial Statements

### Note 4 – Loans to Members (continued)

*Loss (10)* – Assets classified Loss are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean the asset has absolutely no recovery or salvage value, but rather it is not practical or desirable to defer writing off this basically worthless asset even though partial recovery may be affected in the future. Assets in this category are of so little value that to continue to carry the assets on the books at the book value distorts the net worth of the Credit Union.

The following table summarizes our internal risk rating by loan class as of March 31:

	2020					Total
	Pass (Risk Rated 1–5)	Special Mention	Substandard 1	Substandard 2	Doubtful	
Automobile	\$ 52,707,109	\$ 92,101	\$ -	\$ 350,211	\$ -	\$ 53,149,421
Consumer real estate	33,964,884	110,240	-	-	-	34,075,124
Consumer unsecured	13,370,641	33,169	-	196,589	-	13,600,399
Student loans	5,702,705	-	-	153,585	-	5,856,290
Member business - real estate	165,095,758	17,023,438	4,445,914	806,564	-	187,371,674
Member business - unsecured	60,169	-	-	-	-	60,169
Credit card	4,353,021	-	-	86,713	-	4,439,734
Share secured	1,985,317	-	-	-	-	1,985,317
Other secured	1,441,670	-	-	106,482	-	1,548,152
	<u>\$ 278,681,274</u>	<u>\$ 17,258,948</u>	<u>\$ 4,445,914</u>	<u>\$ 1,700,144</u>	<u>\$ -</u>	<u>\$ 302,086,280</u>

  

	2019					Total
	Pass (Risk Rated 1–5)	Special Mention	Substandard 1	Substandard 2	Doubtful	
Automobile	\$ 56,831,252	\$ -	\$ -	\$ 328,229	\$ -	\$ 57,159,481
Consumer real estate	32,371,406	245,860	-	-	-	32,617,266
Consumer unsecured	16,441,586	-	-	181,218	-	16,622,804
Student loans	5,371,170	-	-	29,972	-	5,401,142
Member business - real estate	148,446,791	7,027,760	7,099,559	3,118,297	156,991	165,849,398
Member business - unsecured	1,212,757	-	-	-	-	1,212,757
Credit card	5,022,264	-	-	39,214	-	5,061,478
Share secured	471,742	-	-	99	-	471,841
Other secured	1,564,762	-	-	17,920	-	1,582,682
	<u>\$ 267,733,730</u>	<u>\$ 7,273,620</u>	<u>\$ 7,099,559</u>	<u>\$ 3,714,949</u>	<u>\$ 156,991</u>	<u>\$ 285,978,849</u>

Not all consumer loans are individually risk rated. Consumer loans that are not individually evaluated for impairment are reflected above as "Pass Risk Rated 1–5," while TDR consumer loans are classified as Special Mention, and impaired consumer loans with a specific reserve are classified as Substandard 2.

# America's Christian Credit Union

## Notes to Consolidated Financial Statements

### Note 4 – Loans to Members (continued)

The following table presents the recorded investment in nonperforming loans and an aging of loans by class as of March 31:

	2020						Recorded Investment >90 Days and Accruing
	30–59 Days Past Due	60–89 Days Past Due	90 Days or Greater	Total Past Due	Current	Total Loans Receivable	
Automobile	\$ 270,925	\$ 128,144	\$ 296,420	\$ 695,489	\$ 52,453,932	\$ 53,149,421	\$ -
Consumer real estate	248,883	-	29,733	278,616	33,796,508	34,075,124	-
Consumer unsecured	128,832	82,296	114,292	325,420	13,274,979	13,600,399	-
Student loans	-	108,736	38,610	147,346	5,708,944	5,856,290	-
Member business - real estate	645,198	-	-	645,198	186,726,476	187,371,674	-
Member business - unsecured	-	-	-	-	60,169	60,169	-
Credit card	31,354	17,164	90,888	139,406	4,300,328	4,439,734	-
Share secured	-	-	-	-	1,985,317	1,985,317	-
Other secured	-	47,521	58,961	106,482	1,441,670	1,548,152	-
	<u>\$ 1,325,192</u>	<u>\$ 383,861</u>	<u>\$ 628,904</u>	<u>\$ 2,337,957</u>	<u>\$ 299,748,323</u>	<u>\$ 302,086,280</u>	<u>\$ -</u>

  

	2019						Recorded Investment >90 Days and Accruing
	30–59 Days Past Due	60–89 Days Past Due	90 Days or Greater	Total Past Due	Current	Total Loans Receivable	
Automobile	\$ 322,231	\$ 202,589	\$ 156,839	\$ 681,659	\$ 56,477,822	\$ 57,159,481	\$ -
Consumer real estate	172,217	-	-	172,217	32,445,049	32,617,266	-
Consumer unsecured	49,207	95,501	103,636	248,344	16,374,460	16,622,804	-
Student loans	17,134	-	29,972	47,106	5,354,036	5,401,142	-
Member business - real estate	1,024,569	-	-	1,024,569	164,824,829	165,849,398	-
Member business - unsecured	-	-	-	-	1,212,757	1,212,757	-
Credit card	34,642	13,503	25,711	73,856	4,987,622	5,061,478	-
Share secured	-	-	99	99	471,742	471,841	-
Other secured	-	-	-	-	1,582,682	1,582,682	-
	<u>\$ 1,620,000</u>	<u>\$ 311,593</u>	<u>\$ 316,257</u>	<u>\$ 2,247,850</u>	<u>\$ 283,730,999</u>	<u>\$ 285,978,849</u>	<u>\$ -</u>

As part of the Credit Union's asset and liability management and risk management programs, pools of real estate loans have been sold to other credit unions. The Credit Union sells, without recourse, up to 95% of designated pools of member business real estate loans at an interest rate lower than the weighted pool.

The Credit Union is a national lender with loans in 50 states; the largest concentration of loans is in California. The majority of the Credit Union's loans are collateralized by church properties. Accordingly, the ultimate collectability of loans is susceptible to changes in market conditions in the area.

The Credit Union sells participating interest in loans to other financial institutions. Participation interest serviced for others is not included in the accompanying consolidated statements of financial condition. The unpaid principal balances of loans serviced for others were \$64,706,108 and \$71,893,007 at March 31, 2020 and 2019, respectively. The Credit Union receives a servicing fee for servicing the participating interest in the loan.

## America's Christian Credit Union Notes to Consolidated Financial Statements

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### Note 5 – Premises and Equipment

Premises and equipment at March 31 is summarized as follows:

	<u>2020</u>	<u>2019</u>
Land	\$ 3,890,000	\$ 3,890,000
Buildings and improvements	15,460,649	14,974,010
Furniture and equipment	<u>3,894,164</u>	<u>3,621,637</u>
	23,244,813	22,485,647
Accumulated depreciation	<u>(9,561,700)</u>	<u>(8,872,577)</u>
	<u>\$ 13,683,113</u>	<u>\$ 13,613,070</u>

Depreciation expense amounted to \$737,209 and \$727,256 for the years ended March 31, 2020 and 2019, respectively.

### Note 6 – Lease Commitments

The Credit Union leases an office facility under a noncancelable operating lease expiring fiscal year 2021. Total future minimum lease payments under this lease for the year ending March 2021 is \$12,559.

Rent expense was approximately \$70,777 and \$67,537 for the years ended March 31, 2020 and 2019, respectively.

## America's Christian Credit Union

### Notes to Consolidated Financial Statements

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#### Note 7 – Members' Share and Savings Accounts

Members' share and savings accounts at March 31 are summarized as follows:

	<u>2020</u>	<u>2019</u>
Regular share accounts	\$ 63,826,599	\$ 60,706,231
Share draft accounts	124,006,331	118,108,596
Money market accounts	54,394,092	34,202,354
IRA share accounts	<u>671,459</u>	<u>665,823</u>
	<u>242,898,481</u>	<u>213,683,004</u>
Share and IRA certificates		
0.00% to 0.99%	311	236,178
1.00% to 1.99%	36,376,644	65,200,829
2.00% to 2.99%	80,253,929	54,855,088
3.00% to 3.99%	7,832,609	7,871,002
4.00% to 4.99%	<u>511,209</u>	<u>525,468</u>
	<u>124,974,702</u>	<u>128,688,565</u>
	<u>\$ 367,873,183</u>	<u>\$ 342,371,569</u>

Scheduled maturities of term share and IRA certificates at March 31, 2020, are as follows:

Years Ending March 31	
2021	\$ 82,367,545
2022	24,456,491
2023	9,367,873
2024	5,996,159
2025	<u>2,786,634</u>
	<u>\$ 124,974,702</u>

The NCUSIF insures members' shares and certain individual retirement and Keogh accounts. Legislation now provides for NCUSIF coverage of \$250,000 on member share accounts on a permanent basis. This includes all account types, such as regular share, share draft, money market, and certificates of deposit. IRA and Keogh account coverage remains at up to \$250,000 separate from other types of accounts owned.

The aggregate amounts of members' time deposit accounts in denominations of \$250,000 or more were \$46,609,107 and \$45,423,973 at March 31, 2020 and 2019, respectively.



## America's Christian Credit Union

### Notes to Consolidated Financial Statements

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#### Note 8 – Lines of Credit

The Credit Union maintains a line of credit with Alloya Corporate Federal Credit Union. The amount available under the line of credit was \$20,000,000 at March 31, 2020. No amounts were outstanding at March 31, 2020 and 2019. The line is collateralized by the Credit Union's property and rights and interest pledged as collateral.

The Credit Union also maintains a line of credit with the Federal Reserve Bank with an amount available of \$9,368,558 as of March 31, 2020. The line is collateralized by unsecured consumer loans. \$12,197,918 was the total loans pledged as of March 31, 2020. No amounts were outstanding as of March 31, 2020 and 2019.

#### Note 9 – Borrowed Funds

FHLB advances are secured by specifically identified and designated member business real estate loans with principal balances of \$35,470,869 and \$31,319,968 as of March 31, 2020 and 2019, respectively. The weighted-average rate on these advances on March 31, 2020, was 2.25%.

Scheduled maturities of borrowed funds at March 31 are as follows:

2021	\$ 1,750,000
2022	2,000,000
2023	4,000,000
2024	<u>2,000,000</u>
	<u>\$ 9,750,000</u>

#### Note 10 – Off-Balance Sheet Risk

The Credit Union is a party to conditional commitments to lend funds in the normal course of business to meet the financing needs of its members. These commitments represent financial instruments to extend credit, which include lines of credit, credit cards, and home equity lines that involve, to varying degrees, elements of credit, and interest rate risk in excess of amounts recognized in the consolidated financial statements.

The Credit Union's exposure to credit loss is represented by the contractual notional amount of these instruments. The Credit Union uses the same credit policies in making commitments as it does for those loans recorded in the consolidated financial statements.

## America's Christian Credit Union

### Notes to Consolidated Financial Statements

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#### Note 10 – Off-Balance Sheet Risk (continued)

At March 31 the following loan commitments were outstanding:

	<u>2020</u>	<u>2019</u>
Commitments to grant loans		
Home equity lines of credit, personal	\$ 12,554,973	\$ 11,745,069
Commercial real estate lines of credit, business	2,616,120	1,693,726
Construction lines of credit, business	5,078,869	8,409,203
Participation loans, construction lines of credit	8,098,253	-
Overdraft/signature lines of credit, personal	297,095	4,332,312
Overdraft/signature lines of credit, business	4,474,114	406,062
VISA credit cards, personal	419,460	9,345,917
VISA credit cards, business	10,844,918	4,089,101
Student loans, personal	4,935,928	4,181,717
Business share secured lines of credit	3,956,855	100,000
	<u>\$ 53,276,585</u>	<u>\$ 44,303,107</u>

Commitments to extend credit are agreements to lend to a member as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Because many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Credit Union evaluates each member's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Credit Union upon extension of credit, is based on management's credit evaluation of the counterparty. Collateral held varies but may include consumer assets, residential real estate, and member share balances. Unfunded commitments under commercial lines of credit, revolving lines of credit, and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines of credit are uncollateralized and usually do not contain a specified maturity date and may not be drawn upon to the total extent to which the Credit Union is committed.

#### Note 11 – Commitments and Contingencies

The Credit Union is periodically a party to various legal actions normally associated with financial institutions, the aggregate effect of which, in management's opinion, would not be material to the Credit Union's financial condition.

## America's Christian Credit Union Notes to Consolidated Financial Statements

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### Note 12 – Capital Requirements

The Credit Union is subject to various regulatory capital requirements administered by the NCUA. Failure to meet minimum capital requirements can initiate certain mandatory – and possibly additional discretionary – actions by regulators that, if undertaken, could have a direct material effect on the Credit Union's consolidated financial statements. Under capital adequacy regulations and the regulatory framework for prompt corrective action, the Credit Union must meet specific capital regulations that involve quantitative measures of the Credit Union's assets, liabilities, and certain off-balance sheet items as calculated under GAAP. The Credit Union's capital amounts and net worth classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Credit Union to maintain minimum amounts and ratios (set forth in the following table) of net worth (as defined in the regulations) to assets and alternate risk based net worth (RBNW) ratios (as defined). As of March 31, 2020 and 2019, the Credit Union's alternate RBNW requirement is 6.67% and 6.46%, respectively. The minimum ratio to be considered adequately capitalized under the regulatory framework is 6.00%. Management believes that, as of March 31, 2020, the Credit Union meets all capital adequacy requirements to which it is subject.

As of March 31, 2020, the most recent call reporting period, the NCUA has categorized the Credit Union as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Credit Union must maintain a minimum net worth ratio of 7%.

The Credit Union's actual capital amounts and ratios as of March 31 are as follows:

	Actual		To Be Adequately Capitalized Under Prompt Corrective Action		To Be Well Capitalized Under Prompt Corrective Action	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
March 31, 2020						
Net worth	\$ 44,463,579	10.42%	\$ 25,591,279	≥ 6.00%	\$ 29,856,493	≥ 7.00%
March 31, 2019						
Net worth	\$ 42,490,158	10.74%	\$ 23,739,372	≥ 6.00%	\$ 27,695,934	≥ 7.00%

Because the alternate RBNW ratio of 6.67% is greater than 6.00%, the Credit Union was considered complex as of March 31, 2020.

### Note 13 – Defined Contribution Plan

The Credit Union has a qualified 401(k) Profit Sharing Plan and Trust (Plan) covering substantially all of its employees. The Credit Union makes matching contributions at 100% up to 4% of the employee's base salary and an employee is fully vested in those contributions after six years of qualifying service. Plan administrative expenses and employer matching contributions for the years ended March 31, 2020 and 2019, were \$211,181 and \$183,293, respectively.

# America's Christian Credit Union

## Notes to Consolidated Financial Statements

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### Note 14 – Deferred Compensation Plans

During the 2004 fiscal year, the Credit Union adopted an Executive Retirement Plan (Plan), pursuant to the IRC sections 457(b) and 457(f), which provides retirement benefits to designated executives. The Board of Directors designates those executives who are eligible to participate in the Plan. Benefits under the Plan become payable upon a specified retirement age for each participant.

The Credit Union has purchased life insurance contracts on the participants to finance the cost of these benefits. Assets invested to fund this Plan totaled \$17,329,752 and \$16,824,289 as of March 31, 2020 and 2019, respectively, and are stated as Credit Union-owned life insurance on the consolidated statements of financial condition.

The Credit Union also maintains unfunded, nonqualified Supplemental Executive Retirement Plans (SERP) pursuant to IRC 457(f), which provides retirement benefits to designated executives. The benefit obligations of the SERP provide for stated benefit amounts, each with its own retirement eligibility date. Under the unfunded SERPs, the participants have no rights beyond those of a general creditor of the Credit Union, and there are no specific assets set aside by the Credit Union in connection with the SERP. The SERP Plans liability as of March 31, 2020 and 2019, was \$1,477,440 and \$1,209,292, respectively. The liability is included in deferred compensation liability. Deferred compensation expenses were approximately \$312,620 and \$374,858 for all Plans for the years ended March 31, 2020 and 2019, respectively.

### Note 15 – Related-Party Transactions

In the normal course of business, the Credit Union extends loans to members of the Board of Directors, Supervisory Committee members, and Senior Management. The aggregate loans to related parties at March 31, 2020 and 2019, were approximately \$1,590,377 and \$1,522,995, respectively. Loans to related parties are made under the same terms available to other members.

Deposits from related parties at March 31, 2020 and 2019, amounted to approximately \$1,432,332 and \$1,377,130, respectively.

### Note 16 – Fair Value Measurement

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

**Level 1** – Quoted prices for identical instruments in active markets.

**Level 2** – Quoted prices for similar instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations whose inputs are observable.

**Level 3** – Instruments whose significant value drivers are unobservable.

## America's Christian Credit Union Notes to Consolidated Financial Statements

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### Note 16 – Fair Value Measurement (continued)

The hierarchy gives the highest ranking to Level 1 inputs and the lowest ranking to Level 3 inputs. The level in the fair value hierarchy within the fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the overall fair value measurement.

Valuation techniques are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, whereas unobservable inputs reflect the Credit Union's assumptions about market value.

Following is a description of the valuation methodologies used for instruments measured at fair value and their classification in the valuation hierarchy.

**Impaired loans** – Carrying values of certain impaired loans are periodically evaluated to determine if valuation adjustments should be recorded. When a collateral dependent loan is identified as impaired, the impairment is measured using the current fair value of the collateral, less selling costs. Depending on the characteristics of a loan, the fair value of collateral is generally estimated by obtaining external valuations. If the determined value of the impaired loan is less than the recorded investment in the loan, impairment is recognized by adjusting the carrying value of the loan to fair value through a charge-off to the allowance for loan losses.

Fair values of assets and liabilities at March 31 are as follows:

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
March 31, 2020				
Nonrecurring basis				
Impaired loans	\$ 5,251,563	\$ -	\$ -	\$ 5,251,563
March 31, 2019				
Nonrecurring basis				
Impaired loans	\$ 4,434,778	\$ -	\$ -	\$ 4,434,778

## America's Christian Credit Union

### Notes to Consolidated Financial Statements

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#### Note 16 – Fair Value Measurement (continued)

The following table presents quantitative information about Level 3 fair value instruments measured at fair value on a nonrecurring basis:

	March 31, 2020		
	Fair Value	Valuation Techniques	Unobservable Inputs
Impaired loans	\$ 5,251,563	Market approach	Adjusted for differences between comparable sales
	March 31, 2019		
	Fair Value	Valuation Techniques	Unobservable Inputs
Impaired loans	\$ 4,434,778	Market approach	Adjusted for differences between comparable sales

#### Note 17 – Revenue from Contracts with Customers

As noted in Note 1, the Credit Union adopted the provisions of ASU No. 2014-09, *Revenue from Contracts with Customers* (Topic 606), on April 1, 2019 and all subsequent ASUs that modified Topic 606. Results for reporting periods beginning after March 31, 2018 are presented under Topic 606, while prior period amounts have not been adjusted and continue to be reported in accordance with Topic 605.

All of the Credit Union's revenue from contracts with customers in the scope of ASC 606 is recognized in noninterest income.

## America's Christian Credit Union Notes to Consolidated Financial Statements

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### Note 17 – Revenue from Contracts with Customers (continued)

The following table presents the Credit Union's sources of Non-Interest Income for the twelve months ended December 31:

	2020
Noninterest income	
Service charges on deposits	\$ 2,885,189
Service charges on loans	295,972
VISA fees income	36,089
Mortgage banking revenue <sup>(1)</sup>	219,408
Other Income	
Debit/credit card interchange income	823,037
Lease Income	788,422
Remaining other income <sup>(1)</sup>	861,722
Total other income	2,473,181
Total noninterest income	\$ 5,909,839

<sup>(1)</sup> Not within the scope of ASC 606

#### *Deposit service charges*

The Credit Union earns fees from its deposit customers for account maintenance, transaction-based activity, and overdraft services. Account maintenance fees consist primarily of account fees and analyzed account fees charged on deposit accounts on a monthly basis. The performance obligation is satisfied and the fees are recognized on a monthly basis as the service period is completed. Transaction-based fees on deposit accounts are charged to deposit customers for specific services provided to the customer, such as non-sufficient funds fees, overdraft fees, and wire fees. The performance obligation is completed as the transaction occurs and the fees are recognized at the time each specific service is provided to the customer.

#### *Debit and ATM interchange fee income and expenses*

Debit and ATM interchange income represent fees earned when a debit card issued by the Credit Union is used. The Credit Union earns interchange fees from debit cardholder transactions through the Visa payment network. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder. The performance obligation is satisfied and the fees are earned when the cost of the transaction is charged to the cardholders' debit card. Certain expenses directly associated with the credit and debit card are recorded on a net basis with the interchange income.

#### *Credit card and interchange income and expenses*

Credit card interchange income represent fees earned when a credit card issued by the Credit Union is used. Similar to the debit card interchange, the Credit Union earns an interchange fee for each transaction made with the Credit Union 's branded credit cards. The performance obligation is satisfied and the fees are earned when the cost of the transaction is charged to the cardholders' credit card. Certain expenses and rebates directly related to the credit card interchange contract are recorded net to the interchange income.

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## Notes to Consolidated Financial Statements

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### Note 18 – Subsequent Events

Subsequent events are events or transactions that occur after the date of the consolidated statement of financial condition but before the consolidated financial statements are issued. The Credit Union recognizes in the consolidated financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the consolidated statements of financial condition, including the estimates inherent in the process of preparing the consolidated financial statements. The Credit Union's consolidated financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the consolidated statements of financial condition but arose after the date of the consolidated statements of financial condition and before the consolidated financial statements are issued.

The Credit Union has evaluated subsequent events through June 30, 2020, which is the date the consolidated financial statements are available to be issued. Other than the disclosure below, there were no other subsequent events that occurred requiring such transactions to be recorded or disclosed in these consolidated financial statements.

During the first quarter of 2020, an outbreak of a novel coronavirus (COVID-19) occurred in the United States, along with various other countries globally. On March 11, 2020, the World Health Organization assessed the novel coronavirus outbreak and characterized it as a pandemic. Subsequent to the declaration of a pandemic, a variety of federal, state, and local governments have taken actions in response to the pandemic, which have ranged by jurisdiction, but are generally expected to result in a variety of negative economic consequences, the scope of which are not currently known or quantifiable. In addition, the Federal Open Market Committee of the United States Federal Reserve System lowered the federal funds target rate by 1.50%, reduced the rate for discount window loans, and took other actions to promote the stability of the financial system.

The duration and intensity of the impact of the coronavirus and resulting impact to the Credit Union is unknown as of the date of issuance. A broad-based reduction in interest rates may reduce the Credit Union's interest income and/or net interest margin. The Credit Union was successful in originating over \$54 million in loans through the Paycheck Protection Program (PPP). This program is guaranteed by the Small Business Administration (SBA) and is forgivable, with full repayment by the SBA under specified conditions. Unforgiven loan amounts carry the full backing of the SBA. Loans originated under PPP were all short term borrowings, and the Credit Union expects most of these loans to be forgiven or paid off within two years. The PPP loans will provide additional interest income offsetting some of the loss that may be caused by the market disruption.

Additionally, a reduction in economic output or a recession in the U.S. economy, both of which appear probable as a result of the pandemic, may also result in a decreased valuation of many of the Credit Union's assets.



